



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2019	2018
<b>\$420,000 ▲</b>	<b>\$375,000 ▼</b>	<b>\$28,000 ▲</b>
\$400,000	\$382,500	\$25,000

CLOSED SALES	2019	2018
<b>223 ▲</b>	<b>77 ▼</b>	<b>155 ▼</b>
207	80	173

OPENED LISTINGS	2019	2018
<b>221 ▲</b>	<b>56 ▲</b>	<b>198 ▼</b>
177	54	170

VOLUME SALES	2019	2018
<b>\$125,057,665 ▲</b>	<b>\$41,792,740 ▲</b>	<b>\$19,072,175 ▲</b>
\$115,391,213	\$40,138,006	\$18,042,019

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Don Watson Real Estate  
and Property Management in Hawaii

MAY 2019	MAY 2018	MAY 2019	MAY 2018
Closed Sales	Closed Sales	Median Price	Median Price

### SINGLE FAMILY HOMES

Puna	65	65	\$240,000	\$240,000
South Hilo	29	29	\$410,000	\$341,250
North Hilo	-	2	-	\$598,250
Hamakua	2	3	\$875,000	\$495,000
North Kohala	7	3	\$635,000	\$600,000
South Kohala	35	31	\$570,000	\$575,000
North Kona	60	53	\$622,000	\$659,900
South Kona	11	6	\$435,000	\$344,680
Ka'u	14	15	\$204,000	\$195,000

### CONDOMINIUM

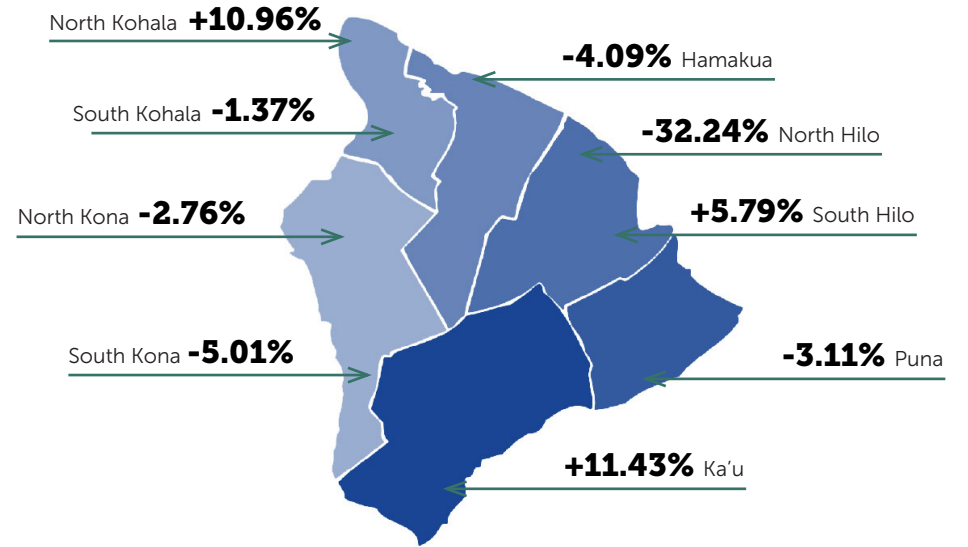
Puna	-	-	-	-
South Hilo	6	7	\$142,500	\$92,500
North Hilo	-	-	-	-
Hamakua	-	-	-	-
North Kohala	-	-	-	-
South Kohala	30	29	\$530,000	\$505,000
North Kona	41	43	\$355,000	\$340,000
South Kona	-	-	-	-
Ka'u	-	1	-	\$230,000

### VACANT LAND

Puna	90	114	\$20,000	\$17,750
South Hilo	7	13	\$280,000	\$155,000
North Hilo	3	1	\$360,000	\$395,000
Hamakua	1	-	\$210,000	-
North Kohala	2	4	\$477,500	\$710,000
South Kohala	9	5	\$167,750	\$179,880
North Kona	13	9	\$320,000	\$230,000
South Kona	8	5	\$108,750	\$61,000
Ka'u	22	22	\$9,000	\$12,750

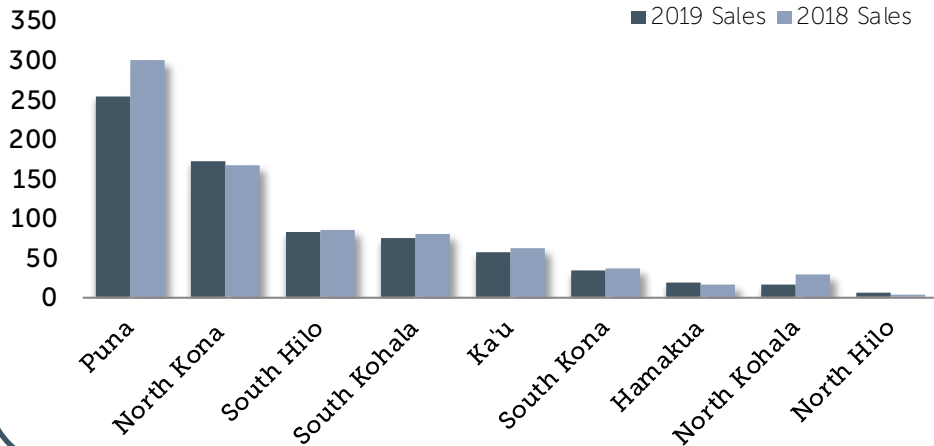


	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	321	366	-12.30%	\$218,000	\$225,000	-3.11%
South Hilo	115	114	0.88%	\$370,000	\$349,750	5.79%
North Hilo	7	6	16.67%	\$415,000	\$612,500	-32.24%
Hamakua	20	19	5.26%	\$399,000	\$416,000	-4.09%
North Kohala	24	33	-27.27%	\$946,500	\$853,000	10.96%
South Kohala	111	112	-0.89%	\$614,000	\$622,500	-1.37%
North Kona	234	221	5.88%	\$645,000	\$663,310	-2.76%
South Kona	45	42	7.14%	\$465,000	\$489,500	-5.01%
Ka'u	71	78	-8.97%	\$195,000	\$175,000	11.43%
<b>SUMMARY</b>	<b>948</b>	<b>991</b>	<b>-4.34%</b>	<b>\$385,000</b>	<b>\$360,000</b>	<b>6.94%</b>



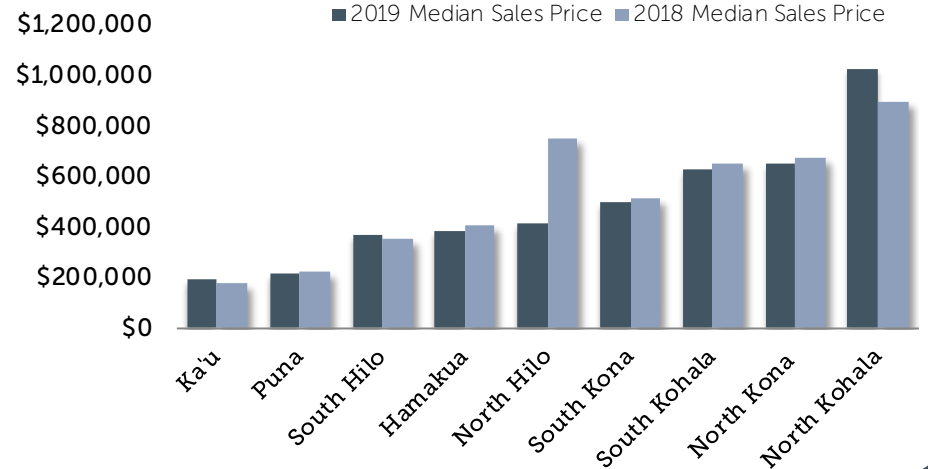
**Single Family Residence Unit Sales YTD**

2019 vs 2018



**Single Family Residence Median Sales Price YTD**

2019 vs 2018

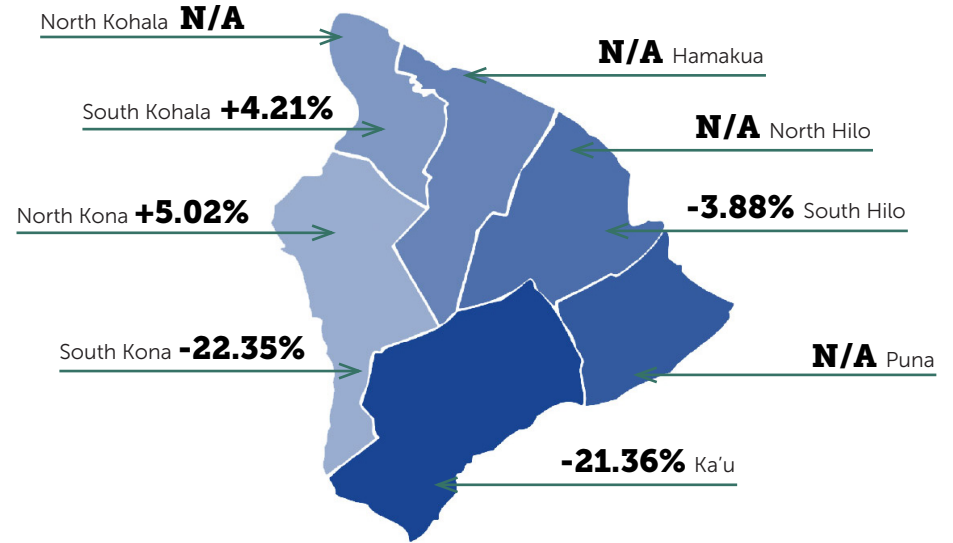


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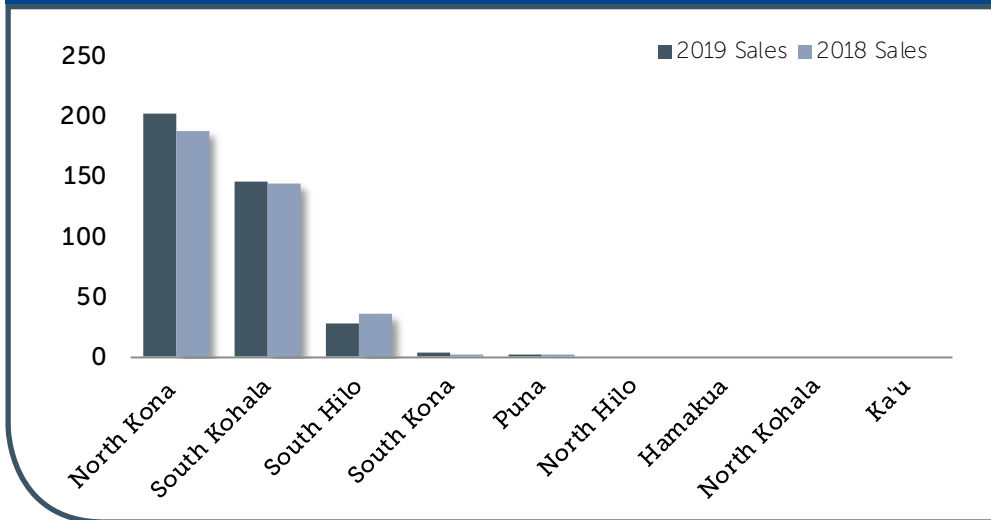
**CONDOMINIUM**

	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	-	-	-	-	-	-
South Hilo	27	36	-25.00%	\$147,500	\$153,450	-3.88%
North Hilo	-	-	-	-	-	-
Hamakua	-	-	-	-	-	-
North Kohala	-	-	-	-	-	-
South Kohala	145	143	1.40%	\$520,000	\$499,000	4.21%
North Kona	202	187	8.02%	\$360,000	\$342,800	5.02%
South Kona	3	2	50.00%	\$231,000	\$297,500	-22.35%
Ka'u	2	2	0.00%	\$162,000	\$206,000	-21.36%
<b>SUMMARY</b>	<b>379</b>	<b>370</b>	<b>2.43%</b>	<b>\$375,000</b>	<b>\$373,750</b>	<b>0.33%</b>



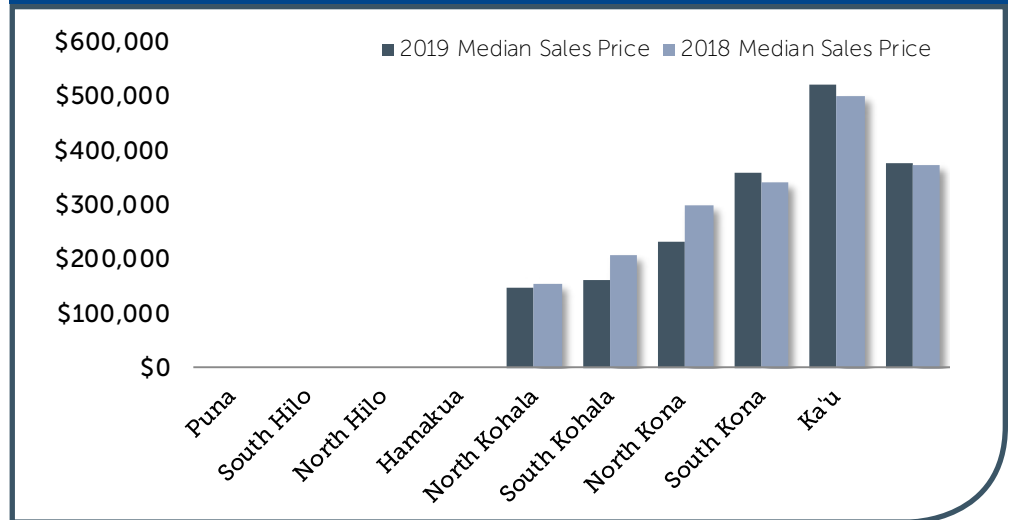
**Condominium Unit Sales YTD**

2019 vs 2018



**Condominium Median Sales Price YTD**

2019 vs 2018

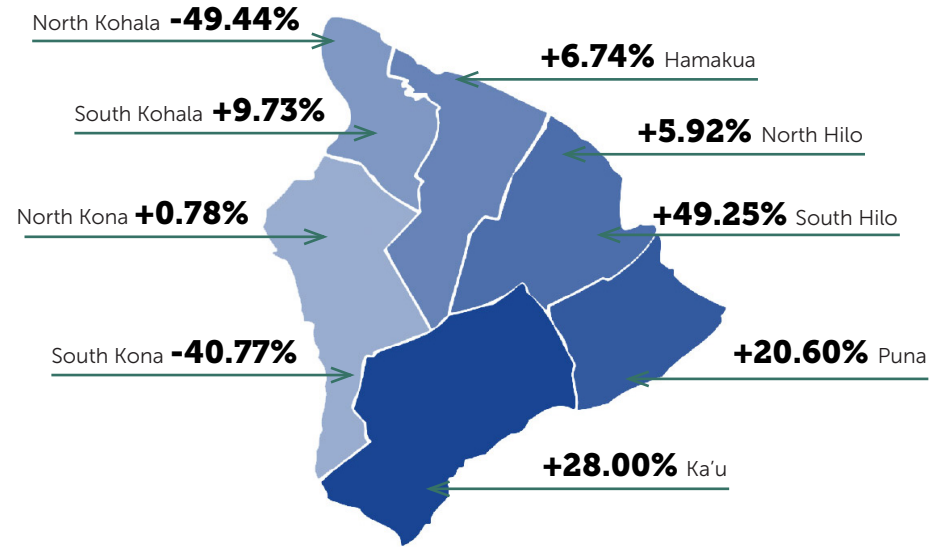


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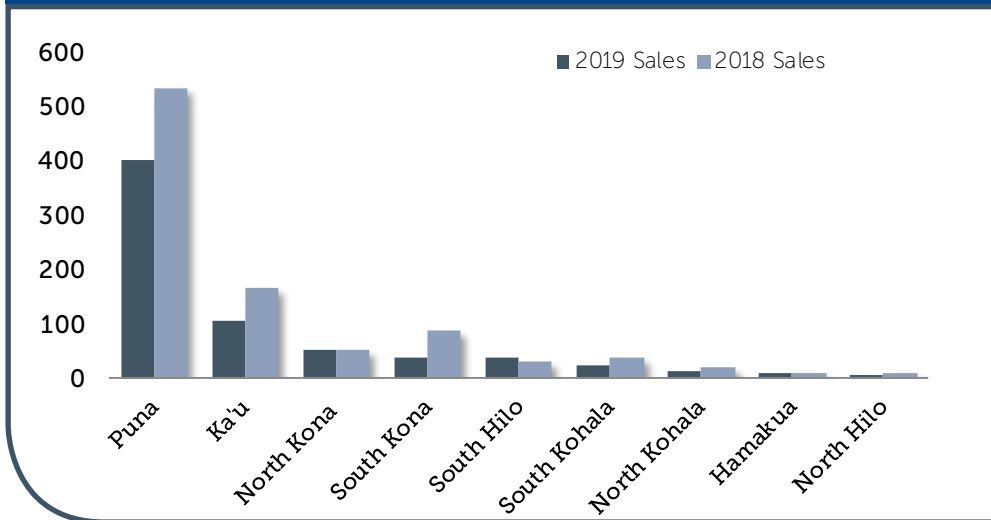
**VACANT LAND**

	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	402	532	-24.44%	\$24,000	\$19,900	20.60%
South Hilo	37	88	-57.95%	\$250,000	\$167,500	49.25%
North Hilo	6	9	-33.33%	\$376,000	\$355,000	5.92%
Hamakua	10	11	-9.09%	\$204,950	\$192,000	6.74%
North Kohala	14	21	-33.33%	\$225,000	\$445,000	-49.44%
South Kohala	24	38	-36.84%	\$310,000	\$282,500	9.73%
North Kona	51	54	-5.6%	\$325,000	\$322,500	0.78%
South Kona	37	31	19.35%	\$77,000	\$130,000	-40.77%
Ka'u	107	166	-35.54%	\$16,000	\$12,500	28.00%
<b>SUMMARY</b>	<b>688</b>	<b>950</b>	<b>-27.58%</b>	<b>\$32,000</b>	<b>\$28,500</b>	<b>12.28%</b>



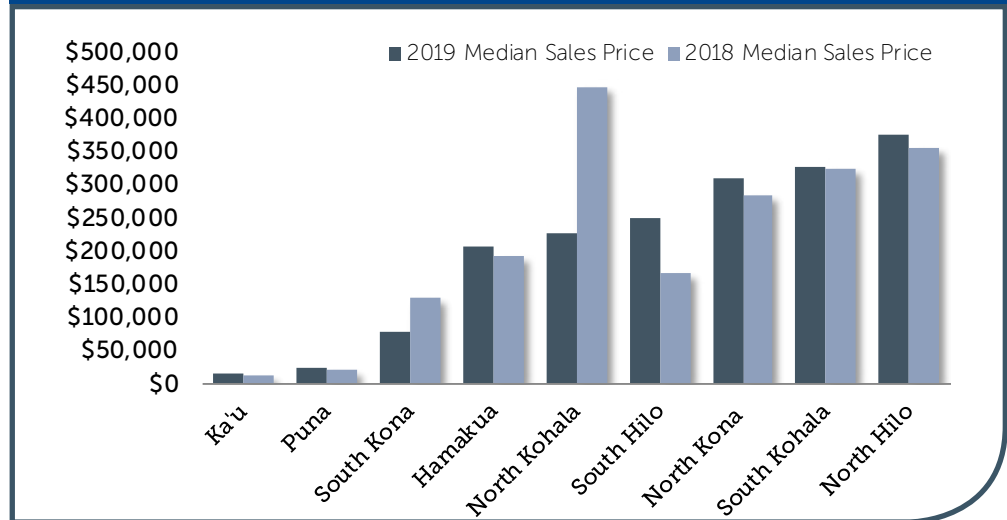
**Vacant Land Unit Sales YTD**

2019 vs 2018



**Vacant Land Median Sales Price YTD**

2019 vs 2018



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