



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2019	2018
\$384,440 ▲	\$375,000 ▼	\$34,000 ▲
	\$382,500	\$410,000
		\$29,250

CLOSED SALES	2019	2018
204 ▼	71 ▼	146 ▼
	250	85
		204

OPENED LISTINGS	2019	2018
300 ▲	59 ▲	189 ▲
	140	50
		187

VOLUME SALES	2019	2018
\$125,702,035 ▼	\$51,433,300 ▼	\$21,664,398 ▼
	\$191,372,349	\$58,262,650
		\$30,134,710

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Don Watson Real Estate
and Property Management in Hawaii

MAR 2019	MAR 2018	MAR 2019	MAR 2018
Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Puna	73	101	214,000	223,000
South Hilo	21	20	393,000	360,750
North Hilo	1	-	400,000	-
Hamakua	7	4	395,000	506,000
North Kohala	5	10	1,040,000	825,000
South Kohala	19	26	627,000	654,000
North Kona	54	58	669,500	780,000
South Kona	10	12	475,000	544,500
Ka'u	14	19	174,440	200,000

CONDOMINIUM

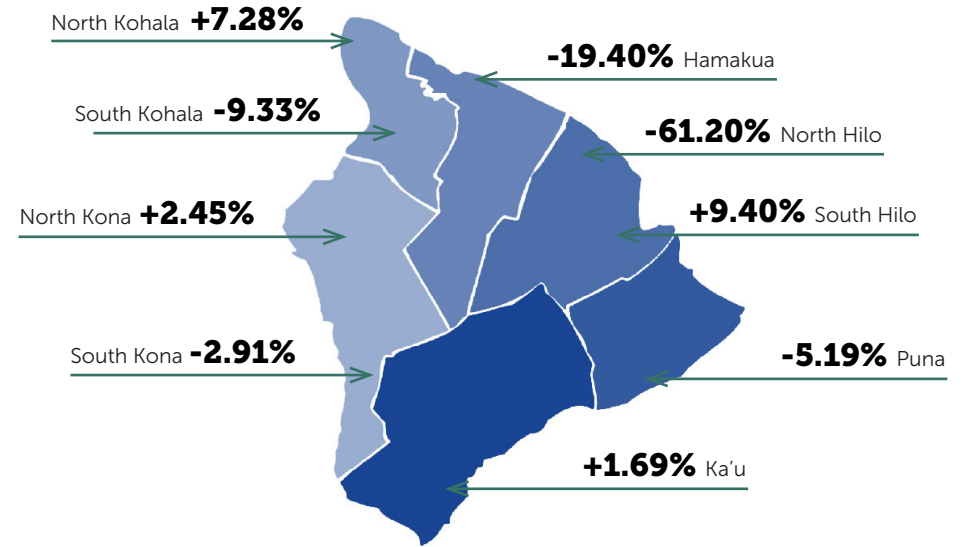
Puna	-	-	-	-
South Hilo	4	9	137,000	203,000
North Hilo	-	-	-	-
Hamakua	-	-	-	-
North Kohala	-	-	-	-
South Kohala	27	35	440,000	495,000
North Kona	39	40	375,000	367,000
South Kona	1	-	214,000	-
Ka'u	1	-	-	182,000

VACANT LAND

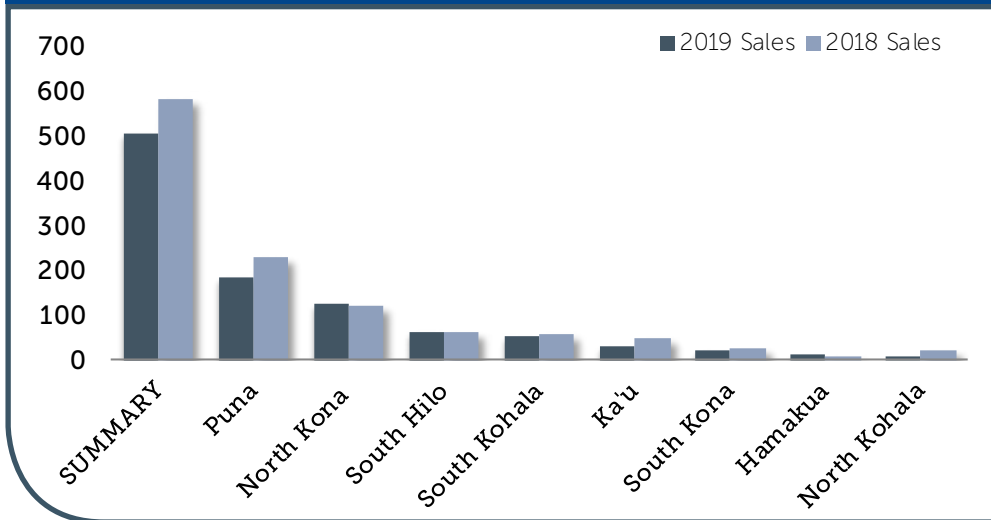
Puna	93	119	28,000	25,000
South Hilo	3	10	278,000	155,000
North Hilo	-	2	-	405,000
Hamakua	1	3	775,000	192,000
North Kohala	4	4	210,000	490,000
South Kohala	3	13	508,000	299,000
North Kona	9	9	370,000	335,000
South Kona	11	10	80,000	114,950
Ka'u	22	34	20,000	10,750


SINGLE FAMILY

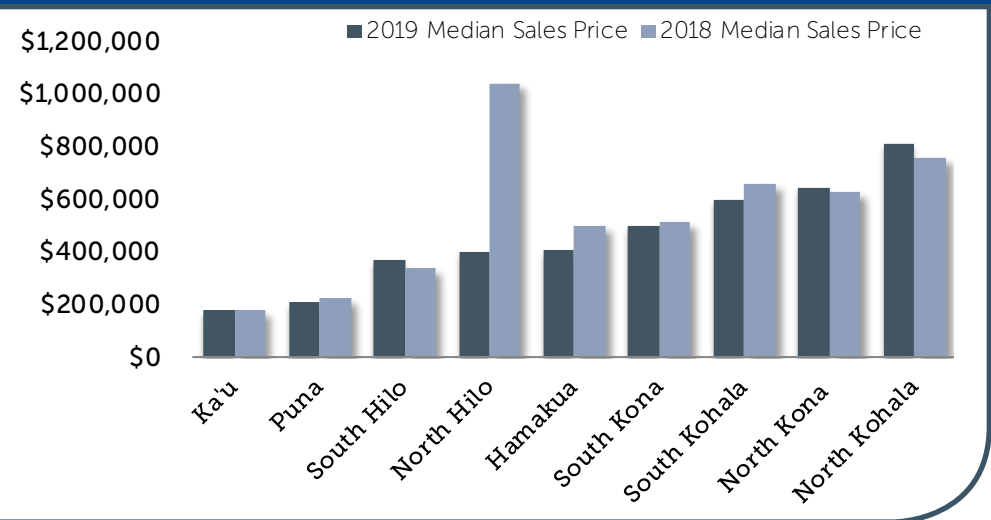
	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	187	230	-18.70%	\$210,000	\$221,500	-5.19%
South Hilo	61	63	-3.17%	\$366,500	\$335,000	9.40%
North Hilo	2	2	0%	\$402,500	\$1,037,500	-61.20%
Hamakua	13	9	44.44%	\$403,000	\$500,000	-19.40%
North Kohala	10	23	-56.52%	\$810,000	\$755,000	7.28%
South Kohala	53	60	-11.67%	\$593,000	\$654,000	-9.33%
North Kona	124	122	1.64%	\$642,853	\$627,500	2.45%
South Kona	23	25	-8.00%	\$500,000	\$515,000	-2.91%
Ka'u	33	50	-34.00%	\$180,000	\$177,000	1.69%
SUMMARY	506	584	-13.36%	\$372,500	\$335,000	11.19%


Single Family Residence Unit Sales YTD

2019 vs 2018


Single Family Residence Median Sales Price YTD

2019 vs 2018



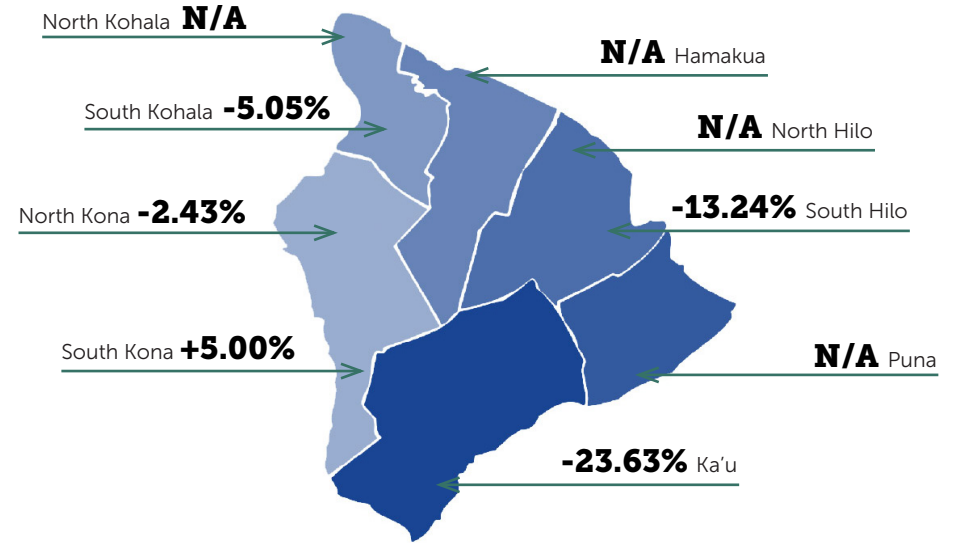
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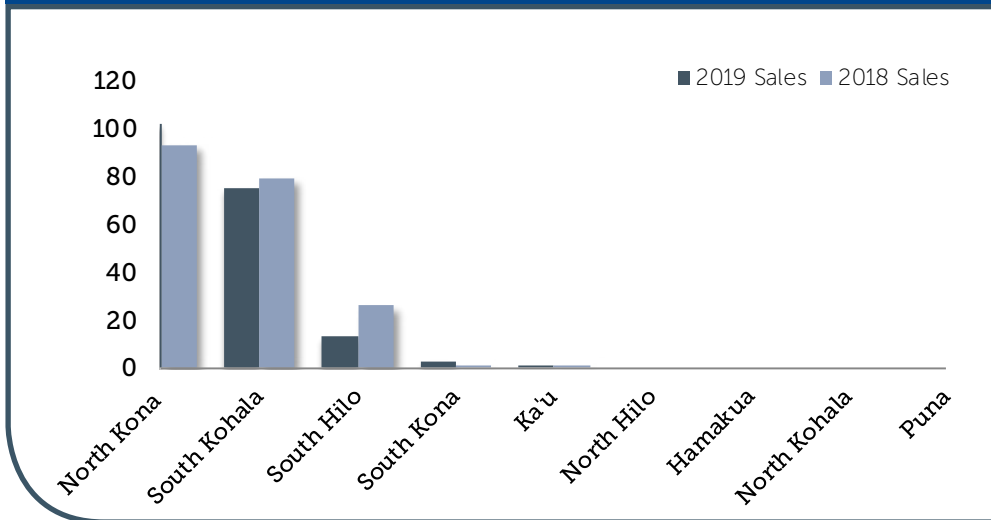
CONDOMINIUM

	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	-	-	-	-	-	-
South Hilo	13	26	-50.00%	\$147,500	\$170,000	-13.24%
North Hilo	-	-	-	-	-	-
Hamakua	-	-	-	-	-	-
North Kohala	-	-	-	-	-	-
South Kohala	75	79	-5.06%	\$470,000	\$495,000	-5.05%
North Kona	102	93	9.68%	\$351,250	\$360,000	-2.43%
South Kona	3	1	200.00%	\$231,000	\$220,000	5.00%
Ka'u	1	1	0%	\$139,000	\$182,000	-23.63%
SUMMARY	194	200	-3.00%	\$357,500	\$373,750	-4.35%



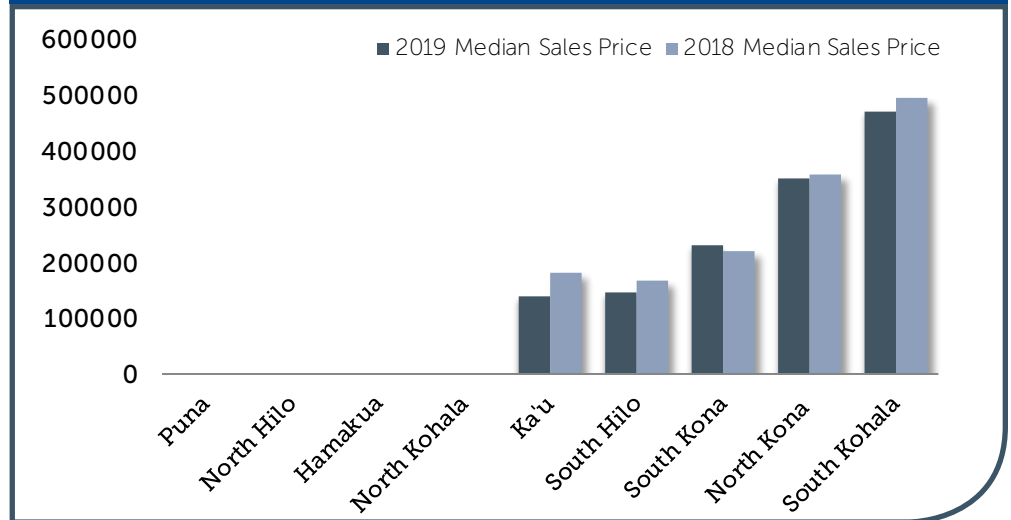
Condominium Unit Sales YTD

2019 vs 2018



Condominium Median Sales Price YTD

2019 vs 2018

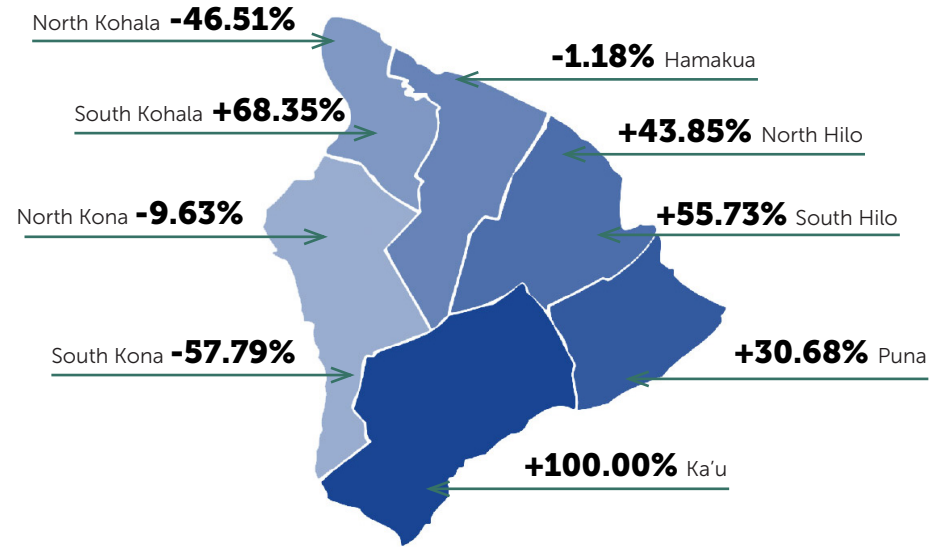


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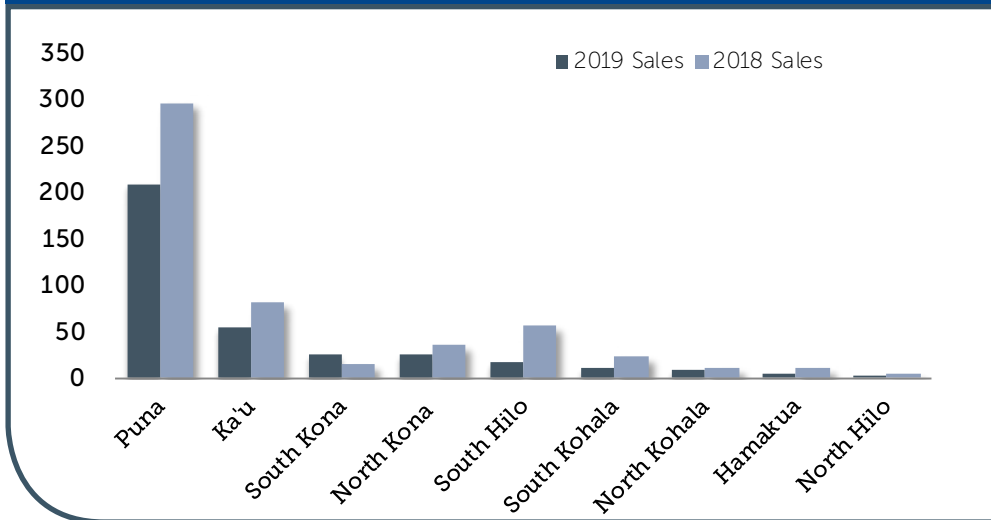
VACANT LAND

	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	208	294	-29.25%	\$28,750	\$22,000	30.68%
South Hilo	17	57	-70.18%	\$252,000	\$161,814	55.73%
North Hilo	2	5	-60.00%	\$467,500	\$325,000	43.85%
Hamakua	5	10	-50.00%	\$188,000	\$190,240	-1.18%
North Kohala	9	11	-18.18%	\$230,000	\$430,000	-46.51%
South Kohala	10	24	-58.33%	\$500,000	\$297,000	68.35%
North Kona	25	35	-28.57%	\$302,750	\$335,000	-9.63%
South Kona	26	16	63%	\$63,000	\$149,250	-57.79%
Ka'u	54	81	-33.33%	\$20,000	\$10,000	100.00%
SUMMARY	356	533	-33.21%	\$34,950	\$31,000	12.74%



Vacant Land Unit Sales YTD

2019 vs 2018



Vacant Land Median Sales Price YTD

2019 vs 2018



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